



INMARSAT FLEETBROADBAND USAGE PRICING – PER SIM CARD

Mobile-to-Fixed(Ship-to-Shore)

Service	Billed Unit	Standard Plan	Money Bundle Starter Plans		Monthly Bundle Allowance Plans	
			FBB 25MB	FBB 50 MB	Entry (max 200MB)	Mid (max 500MB)
Activation Charge	One Time	N/A**	N/A	N/A	N/A**	N/A**
Monthly Charge	Per Month	62.50	\$300.00	\$550.00	\$1,200.00	\$1,800.00
Monthly Allowance*	Per Billed Unit	62.50	\$300.00	550.00	\$1,200.00	\$1,800.00
Contract Term		1 Month	3 Months	3 Months	24 Months	24 Months
- Standard Voice (Circuit Switched) -		- Voice Rates – In and out of bundle	- Voice Rates – Same Rates Apply In and out of Bundle			
Voice to Fixed (V-F)*	Per Minute	\$0.78	\$0.78	\$0.77	\$0.56	\$0.50
Voice to Cellular (V-C)*	Per Minute	\$1.15	\$1.15	\$1.10	\$0.78	\$1.21
FBB to FBB/BGAN/SBB	Per Minute	\$0.95	\$10.95	\$0.95	\$0.56	\$0.50
Voicemail	Per Minute	\$0.95	\$10.95	\$0.95	\$0.56	\$0.50
- Data Services -			- Data Services -			
Standard IP*	Per Mbyte	\$13.50	\$12.00	\$11.00	\$6.00	\$3.60
ISDN HSD and ISDN Fax	Per Minute	\$9.20	\$9.20	\$9.20	\$7.00	\$7.00
Streaming IP 8kbps	Per Minute	\$0.75	\$1.25	\$1.25	\$0.60	\$0.60
Streaming IP 16kbps	Per Minute	\$1.50	\$1.50	\$1.50	\$1.20	\$1.20
Streaming IP 32kbps	Per Minute	\$6.25	\$6.25	\$6.25	\$5.00	\$5.00
Streaming IP 64kbps	Per Minute	\$8.50	\$8.50	\$8.50	\$6.80	\$6.80
Streaming IP 128kbps	Per Minute	\$25.00	\$25.00	\$25.00	\$20.00	\$20.00
Streaming IP 256kbps	Per Minute	\$50.00	\$50.00	\$50.00	\$40.00	\$40.00
SMS**	Per SMS	\$0.58	\$0.58	\$0.58	\$0.36	\$0.32
Mobile to Mobile (Ship to Ship) Service						
FBB Voice to B v/f/d	Per Minute	\$4.24	\$12.00	\$11.00	\$6.00	\$3.60
Voice to M v/f/d	Per Minute	\$3.65	\$9.20	\$9.20	\$7.00	\$7.00
Voice to Gan/Fleet/Swift Voice/Mini-M v/f/d	Per Minute	\$3.15	\$1.25	\$1.25	\$0.60	\$0.60
FBB Voice to Aero	Per Minute	\$61.5	\$1.50	\$1.50	\$1.20	\$1.20
FBB Voice to Iridium	Per Minute	\$13.75	\$6.25	\$6.25	\$5.00	\$5.00
FBB Voice to Globalstar	Per Minute	\$10.00	\$8.50	\$8.50	\$6.80	\$6.80
FBB Voice to THuraya	Per Minute	\$6.25	\$25.00	\$25.00	\$20.00	\$20.00
FBB Voice to Other MSS Carriers	Per Minute	\$8.65	\$50.00	\$50.00	\$40.00	\$40.00
SMS**	Per SMS	\$0.58	\$0.58	\$0.58	\$0.36	\$0.32

* Entry and Mid Money Bundle Allowance plans have 2-SIM capability. Activation is subject to both SIM cards being used on the same vessel.

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FLEETBROADBAND RATES
LARGE MONEY BUNDLE ALLOWANCE PLANS FOR SINGLE VESSELS OR FLEETS (SCAPs)

Subscription and Allowance per month per vessel	1 GB		3 GB		5 GB		5 GB	
Activation Charge	\$0.00		\$0.00		\$0.00		\$0.00	
Subscription & Allowance	\$2,400.00		\$3,200.00		\$4,000.00		\$3,300.00	
Implied IP Allowance (MB)	1,024 MBs		3,072 MBs		5,120 MBs		5,120 MBs	
Contract Duration	24 Months		24 Months		24 Months		48 Months	
Traffic Types	In Bundle	Out of Bundle	In Bundle	Out of Bundle	In Bundle	Out of Bundle	In Bundle	Out of Bundle
Standard IP	\$2.34	\$2.34	\$1.04	\$1.04	\$0.78	\$0.78	\$0.64	\$0.64
Voice to Fixed	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42
Voice to Cellular	\$0.58	\$0.58	\$0.58	\$0.58	\$0.58	\$0.58	\$0.58	\$0.58
Voicemail	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42
Voice BGAN to BGAN/FBB/SBB/GSPS	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42	\$0.42
SMS Charges	\$0.18	\$0.18	\$0.18	\$0.18	\$0.18	\$0.18	\$0.18	\$0.18
ISDN HSD and ISDN Fax	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00
Streaming IP Charges - Per Minute								
8 kbps	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60
16 kbps	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20
24 kbps	\$1.80	\$1.80	\$1.80	\$1.80	\$1.80	\$1.80	\$1.80	\$1.80
32 kbps	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
64 kbps	\$6.80	\$6.80	\$6.80	\$6.80	\$6.80	\$6.80	\$6.80	\$6.80
128 kbps	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00
256 kbps	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00
Mobile-to-Mobile (Ship-to-Ship) Service								
Voice Calls:								
FBB Voice to B v/f/d	\$4.25	\$4.25	\$4.25	\$4.25	\$4.25	\$4.25	\$4.25	\$4.25
FBB Voice to M v/f/d	\$3.65	\$3.65	\$3.65	\$3.65	\$3.65	\$3.65	\$3.65	\$3.65
FBB Voice to GAN/Fleet/Swift Voice/Mini-M v/f/d	\$3.15	\$3.15	\$3.15	\$3.15	\$3.15	\$3.15	\$3.15	\$3.15
FBB Voice to AERO Voice	\$6.15	\$6.15	\$6.15	\$6.15	\$6.15	\$6.15	\$6.15	\$6.15
FBB Voice to Iridium	\$13.75	\$13.75	\$13.75	\$13.75	\$13.75	\$13.75	\$13.75	\$13.75
FBB Voice to Globalstar	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
FBB Voice to Thuraya Voice	\$6.25	\$6.25	\$6.25	\$6.25	\$6.25	\$6.25	\$6.25	\$6.25
FBB Voice to Other MSS Carriers	\$8.65	\$8.65	\$8.65	\$8.65	\$8.65	\$8.65	\$8.65	\$8.65
ISDN Calls:								
FBB ISDN to B HSD	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00
FBB ISDN to GAN/Fleet/Swift HSD	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00

The provisioning of these plans requires Inmarsat to issue an activation ID for each vessel. A minimum of two business days lead time should be allowed to ensure no delays.

Large money bundle allowance plans may be ordered with billing monthly or annual (charged at the monthly subscription x 12 in advance). The minimum contract duration is the same in both cases.

Pooling of usage across a Fleet (SCAPs):

Where the number of vessels activated on the same large allowance monthly subscription plan is 10 or higher for one fleet the allowance for the vessels will be shared across the entire fleet.

If in a given month the number of vessels activated on the same large allowance plan falls below 10 vessels then the pooling of traffic will cease.

The option to pool traffic is not available for vessels provisioned on an annual in advance plan.

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