



Inmarsat – Iridium – VSAT – Asset Tracking  
 Sales – Rentals – Installation  
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**INMARSAT BGAN SERVICE RATES (Effective 9/01/2011)**

Postpaid	Starter Data	Starter Voice and Data	Economy	Lite	Premium Or Flexible			
					PREMIUM: subscription fee paid monthly, no rollover			
					FLEXIBLE: subscription fee paid in advance (quarterly, semi-annual or annually), rollover of traffic bundle within the period			
					Entry	Mid	High	Super
Activation charge			40.00	40.00	40.00	40.00		
Monthly charge (Economy, Lite, Premium bundles)	60.00	65.00	35.00	55.00	120.00	500.00	3250.00	7100.00
Charging option: Flexible Quarterly					360.00	1500.00	9750.00	21300.00
Charging option: Flexible Annually	720.00	780.00			1440.00	6000.00	39000.00	85200.00
Charging option: Flexible Semi-Annual						3000.00		
Monthly inclusive bundle of IP MBs <sup>(3) (7)</sup>	8	8			21.25	100	750	2,105.26
Monthly inclusive bundle of Voice minutes <sup>(3)</sup>		8				30	200	300
<b>Contract duration options (in months)</b>								
Economy, Lite & Premium	12	12	12	12	3 or 6 or 12	6 or 12	12	12
Flexible quarterly					3	12	12	12
Flexible Semi-Annual						6		
Flexible annually					12	12	12	12
<b>IP Charges</b>								
In bundle (Implied) charge IP per MB	7.50	8.13			5.65	5.00	4.33	3.37
Out of bundle charge IP per MB (In Region)	7.23	7.23	7.23	6.42	6.10	5.14	4.34	3.61
Inmarsat Satellite Phone Service	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86
<b>Services:</b>	<b>ISDN to</b>	<b>ISDN to</b>	<b>ISDN to</b>	<b>ISDN to</b>	<b>ISDN to</b>	<b>ISDN to</b>	<b>ISDN to</b>	<b>ISDN to</b>
Inmarsat B HSD	14.56	14.56	14.56		14.56	14.56	14.56	14.56
ISDN	12.91	12.91	12.91		12.91	12.91	12.91	12.91
<b>SMS Charges - \$0.49 Per SMS</b>								
<b>Voice Charges – Per minute</b>								
Voice to fixed/BGAN/FBB	0.94	ISDN / Fax / Audio 3.1 / MtM Charges (per minute)			5.95	Voice BGAN to SPS		1.87
Voice to cellular	1.21	Voice BGAN to BGAN			0.74	Voicemail (notification is free of charge)		0.74
<b>Streaming IP Charges</b>								
32 kbit/s	3.12	128 kbit/s			10.28	256 kbit/s		17.73
64 kbit/s	5.92	176 kbit/s			15.17	384+ kbit/s		26.40
<b>BGAN To Other MSS Services</b>								
Inmarsat B v/f/d	3.16	Inm GAN/Fleet/Swift Voice			2.33	Inmarsat Aero Voice		4.55
Inmarsat M v/f/d	2.69	Iridium Voice			3.72	Thuraya Voice		3.72
Inmarsat Mini-M v/f/d	2.33	Globalstar Voice			5.29	Other MSS Carriers		6.41

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## Postpaid Geographic Packages

	China	Southern Africa	Russia	South America
Activation charge	40.00	40.00	40.00	40.00
Monthly charge (Economy, Lite, Premium bundles)	45.00	45.00	45.00	45.00
Monthly inclusive bundle of IP MBs <sup>(3) (7)</sup>	7.5	7.5	7.5	7.5
<b>Contract duration options (in months)</b>				
Economy, Lite & Premium	12	12	12	12
<b>IP Charges</b>				
In bundle (Implied) charge IP per MB	6.00	6.00	6.00	6.00
Out of bundle charge IP per MB (In Region)	4.19	4.19	4.19	3.76
Out of bundle charge IP per MB (Out of Region)	8.41	8.41	8.41	8.41
<b>All other charges as per previous page</b>				

## Prepaid Vouchers

Activation charge (in US\$)		50.00	Price Per Unit		1.00
<b>Prepaid Units charge per Service type:</b>					
Background IP (Global)	per MB	9.1 units	Voice to Iridium Voice	per minute	5.7 units
Background IP in China, Russia, S-Africa	per MB	6 units	Voice to Iridium Voice	per minute	5.7 units
Background IP in S-America	per MB	4 units	Voice to Globalstar Voice	per minute	5.7 units
Background IP out of region	Per MB	10.1 units	Voice to Thuraya Voice	per minute	4 units
Voice to fixed	per minute	1 units	Voice to Other MSS Carriers	per minute	6.90 units
Voice to cellular	per minute	1.2 units	SMS	per SMS	0.50 units
Voice BGAN to BGAN/FBB/SBB	per minute	1.5 unit	ISDN	per minute	7.00 units
Voice BGAN to SPS	per minute	2 unit	Streaming 32 kbit/s	per minute	3.60 units
Voicemail (notification is free of charge)	per minute	1 unit	Streaming 64 kbit/s	per minute	6.90 units
Voice to Inmarsat B	per minute	3.4 units	Streaming 128 kbit/s	per minute	12.00 units
Voice to Inmarsat M	per minute	2.9 units	Streaming 176 kbit/s	per minute	17.00 units
Voice to Inmarsat Mini-M	per minute	2.5 units	Streaming 256 kbit/s	per minute	20.70 units
Voice to Inmarsat GAN/Fleet/Swift Voice	per minute	2.5 units	Stream 384+ kbit/s	per minute	29.00 units

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### Terms & Conditions, Priorities of Packages and Package Rate Plans

- (1) Billing increments: 10 kilobytes for IP data sessions, 5 seconds for streaming, 15 seconds for voice and ISDN calls. Inmarsat also applies billing increments to all the intermediate CDR's, both for the uplink and downlink for background IP and on a combined basis for streaming traffic
- (2) Minimum durations: 50 kilobytes for IP data sessions, 30 seconds for voice, streaming and ISDN calls. Inmarsat applies minimum volumes separately to both the uplink and downlink portions of data sessions for background IP. This applies to the first (partial) CDR.
- (3) Premium Packages are charged on a monthly basis and do not have rollover of unused money allowances to the next month. Flexible packages are charged up-front quarterly, semi-annual or annually and DO have rollover within that quarter, half year or year.
- (4) Prepaid: There are 3 BGAN Prepaid packages: Package 1: BGAN Prepay: one unit rate per service type, no ISDN/Streaming. Package 2: BGAN Prepay Geographic: different unit rates for background IP within and outside the region. Options available for China, Russia, Southern Africa, South America.
- (5) BGAN Prepaid is based on e-vouchers which are available in different denominations varying from 25 to 5000 units (all units have validity period of 730 days). Two type of vouchers: (1) SPS-BGAN vouchers (no ISDN/Streaming) and (2) BGAN only vouchers (support ISDN/Streaming, to be used with Prepaid package)
- (6) Money Bundle SCAPs (Shared Corporate Allowance Packages) allow you to use the money allowance against ALL BGAN services over a group of maximum 20, 50, 100, 175 or 250 SIM cards. There are SCAPs with a minimum duration of 3 months and 12 months. The 12 months SCAPs have a slightly higher discount on the BGAN service charges than the 3 month SCAPs.
- (7) The 7.5 MB implied allowance for Postpaid Geographic packages is applied to in-regional usage only and does not carry over from month to month (no allowance for BGAN Prepay Geographic).
- (8) The starter plans and the 1 & 2 year bundle packages both allow for monthly roll-over allowances with annual up-front payments.
- (9) The Implied Allowances stated assume that all of the subscription is used for Standard IP MB's and shown to assist customers in identifying the best fit plan size. All BGAN services are available within the bundle and can be charged against the periodic subscription at the rates stated.

### General Terms & Conditions

- The date of activation counts as the first month of the contract (example a 12 months package activated on 12 April 2010 ends at 31 March 2011)
- All activations automatically renew at the end of the minimum contract period
- Activations are pro-rata, deactivations are based on a full month
- All Packages have a minimum contract term (except Prepaid). Early termination fees apply in case a package gets deactivated before the minimum contract term is over being the total of the outstanding monthly subscription fees. High, Super and 12 months SCAPs have a max ETF of 3 months
- In case where the Package option contains a money allowance then this allowance in the first month is also pro-rate. The applicable allowance for the first month is calculated based on the number of days (including the day of activation) in the month in which the Package is activated.  
Example: The allowance in the first month of a money allowance plan activated on 5 October 2010 will be 27/31 part of the total allowance of that month.
- If a SIM moves from one Package to another, it is either an upgrade or a downgrade depending on the priorities shown in the table below. A change to the same priority is treated as a downgrade. Please note that "1" is the highest priority.
- If a SIM moves from an existing Volume Allowance plan to a new Money Bundle plan this will be treated as an upgrade and no early termination fees will be applied, but a new minimum duration period will commence
- On upgrade to a Money Bundle from an existing Volume Allowance plan it is not possible to carry over any unused MB or Voice Minutes allowance to the new plan.
- In case of an upgrade other than to a Money Bundle as in immediately above term; then the SIM will NOT be charged for the subscription that relates to the remaining portion of the minimum duration period. Equally, any remaining allowance will not be carried forward into the new Package Rate Plan of the SIM. There are some exceptions to these rules, see BGAN Pricing Rules manual
- In case of a downgrade, an early termination fee applies: The subscription that relates to the remaining portion of the minimum duration period will be charged. Any remaining allowance will not be carried forward into a new Package Rate Plan of the SIM. There are some exceptions to these rules, see BGAN Pricing Rules manual
- Rate Plan upgrades/downgrades become effective at the first day of the next month.

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